

ADVERTISING HEADLINE SOURCES: OSTERMAN STATISTICS

IT Labor Costs/Year for Managing Pattern Files, Signatures and Other Critical Endpoint Issues

Company Range	Median Employee Size	Cost/Employee	Total Cost/Firm	Firms in Segment	Total Cost
1000-1499	1,250	\$24.80	\$31,000.00	2,962	\$91,822,000.00
1500-2499	2,000	\$24.80	\$49,600.00	2,374	\$117,750,400.00
2500-4999	3,750	\$24.80	\$93,000.00	1,877	\$174,561,000.00
5000-9999	7,500	\$24.80	\$186,000.00	931	\$173,166,000.00
10,000+	10,000	\$24.80	\$248,000.00	953	\$236,344,000.00
Total Cost					\$793,643,400.00

Cost/Year for Managing Content Security Solutions

Company Range	Median Employee Size	Cost/Employee	Total Cost/Firm	Firms in Segment	Total Cost
1000-1499	1,250	\$97.55	\$121,937.50	2,962	\$361,178,875.50
1500-2499	2,000	\$97.55	\$195,100.00	2,374	\$463,167,400.00
2500-4999	3,750	\$97.55	\$365,812.50	1,877	\$686,630,062.50
5000-9999	7,500	\$97.55	\$731,625.00	931	\$681,142,875.00
10,000+	10,000	\$97.55	\$975,500.00	953	\$929,651,500.00
Total Cost					\$3,121,770,712.50

Cost/Month to Clean Infected Computers

Company Range	Median Employee Size	Cost/Employee	Total Cost/Firm	Firms in Segment	Total Cost
1000-1499	1,250	\$3.29	\$4,112.50	2,962	\$12,181,225.00
1500-2499	2,000	\$3.29	\$6,580.00	2,374	\$15,620,920.00
2500-4999	3,750	\$3.29	\$12,337.50	1,877	\$23,157,487.50
5000-9999	7,500	\$3.29	\$24,675.00	931	\$22,972,425.00
10,000+	10,000	\$3.29	\$32,900.00	953	\$31,353,700.00
Total Cost					\$105,285,757.50

Cost/Year of Employee Productivity Lost

Company Range	Median Employee Size	Cost/Employee	Total Cost/Firm	Firms in Segment	Total Cost
1000-1499	1,250	\$32.06	\$40,075.00	2,962	\$118,702,150.00
1500-2499	2,000	\$32.06	\$64,120.00	2,374	\$152,220,880.00
2500-4999	3,750	\$32.06	\$120,225.00	1,877	\$225,662,325.00
5000-9999	7,500	\$32.06	\$240,450.00	931	\$223,858,950.00
10,000+	10,000	\$32.06	\$320,600.00	953	\$305,531,800.00
Total Cost					\$1,025,906,185.00